### HOLLAND IMPORTS

**2021 - 2022 HARDWARE** CATALOG







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### **HOLLAND** IMPORTS

www.hollandimports.com



@holland\_imports

in Holland Imports Inc

# **OUR STORY**



For nearly 50 years, Holland Imports has helped Canadians complete thousands of projects on the job site and in the home through its wide selection of quality tools, hardware, seasonal products, and accessories. Our longevity has earned us the trust and respect of our customers and manufacturers alike.

We have come a long way since our establishment in the early 1970s as an independent hardware store in British Columbia. We now offer more than 25,000 items everyday across many categories in a multitude of brands and price points. We work with end-users and hundreds of factories to continuously develop and launch new products. Throughout our growth, we remain family-owned and are firmly committed to creating value for our customers through the quality of our brands, excellent customer service, and competitive pricing.

Hardware remains the heart of our company. As we move forward, we are confident that our deep experience in this sector, our hands-on approach, our drive to always do better, and our integrity will be the reasons why customers can count on Holland Imports.

# **OUR BRANDS**



Focused on quality, performance, and durability, **ROK** is dedicated to delivering outstanding products for contractors, industry professionals, and DIYers that offer unmatched value. The primary lines under **ROK** include power tool accessories, measuring and layout, hand tools, clamps, gloves, and safety products.







Designed with practicality in mind, **SHOPRO** is the intelligent solution for all kinds of building, construction, and maintenance projects. Whether on the jobsite or at home, having the best tool for the job is always important. The focus of **SHOPRO** is in striking tools, extension cords, work lights, rope, tarpaulins, and material handling.

# **OUR BRANDS**

<u>BlackSpur</u>

Contractors and DIYers trust the **BlackSpur** brand for power tool accessories and portable lighting solutions that deliver quality along with substantial savings.





Quality and affordability come together under our **PowerSonic** brand to deliver a range of hand tools and power tool accessories to Contractors and DIYers.

### EZ CLEAN PRO

**EZ Clean PRO** provides heavy grade commercial quality cleaning tools at an unbeatable value. **EZ Clean PRO** has solutions to keep your indoor and outdoor surfaces clean, from sweepers to push and corn brooms.







Holland Greenhouse offers value to the homeowner on quality garden products and supplies. Our Holland Greenhouse Plus line is designed for professional gardener and landscaper, delivering superior quality at an affordable price.

### PRIVATE LABEL OPPORTUNITIES



We have decades of experience collaborating with dealers to develop successful private label programs. Private labeling allows retailers to offer distinct products to their customers and is an excellent way to separate themselves from competitors. Today's consumers choose private label products for quality, consistency, and affordability. Even in economic downturns, private label goods enjoy steady sales thanks to lower price points which also contribute to higher profit margins. Emphasizing your brand also promotes stronger customer recognition and builds a loyal customer base for long-term business success.

Within our private labeling program, we offer a wide variety of products including power tool accessories, hand tools, striking tools, measuring and layout, toolboxes, gloves, extension cords, work lights, wire mesh and more.

## **BUYING PROGRAMS**

We offer 3 distinct ways to work with Holland Imports.

#### **DIRECT CONTAINER**

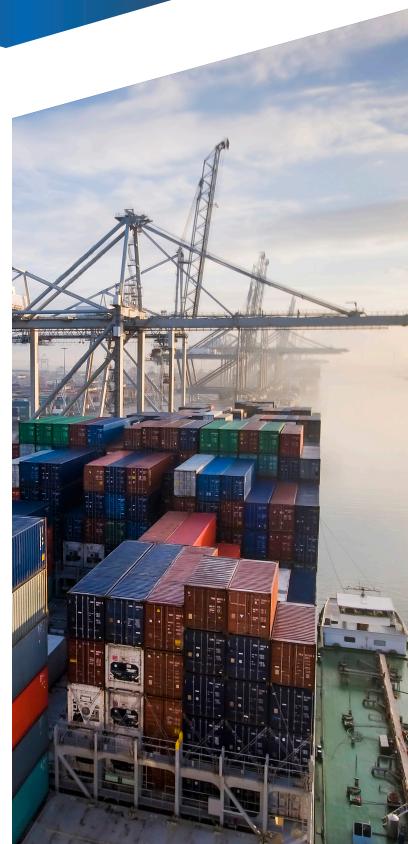
- Best for Full Container Loads (FCL)
- We are involved throughout the supply chain process from sourcing to delivery to your door. Our relationships in freight forwarding, brokerage, and trucking to get the exact product you need on time and hassle free
- Opportunities for product customization
- Factory-direct competitive pricing for maximum margin potential

#### **CROSS DOCK**

- Ideal for Less than Container Loads (LCL), especially for items normally stocked in our Distribution Centers (DCs)
- Use our DC as waypoint to its final destination to mix with other goods
- Product customization opportunities
- Minimize warehousing, picking and storage fees to reduce costs

#### DISTRIBUTION

- Access our products from Distribution Center in Chilliwack, BC
- More than 25,000 SKUs across our product categories in stock and available all year round
- Ability to purchase in smaller quantities with a low prepaid minimum allowing to better manage your cash flow



### **TABLE OF CONTENTS** -

### 9

#### **POWER TOOLS AND ACCESSORIES**

Drilling	10
Drilling Concrete/Tile	26
Driver Bits And Sets	32
Oscillating Multi Tool Accessories	40
Saw Blades	44
Jigsaw And Reciprocating	52
Saw Blades	
Diamond Blades	54
Abrasives	60
Sanding	72
Rotary Tool Accessories	76
Router Bits	81
Professional Router Bits	84
Saw Blades	90
Woodworking Accessories	90
Dust Collection Accessories	95
Stands And Guides	99
Power Tools	104

# 109

#### FANS, BLOWERS AND HEATERS

Industrial Fans And Blowers	110
High Velocity Fans	111
Heaters	112

### 113

#### **CLAMPS AND VISES**

Clamps	114
Vises	122

# 125

#### **MEASURING AND LAYOUT**

Tape Measures	126
Digital Measuring	130
Rulers/Squares	131
Protractors	137
Chalk Lines/Plumb Bobs	138
Precision Measuring	139
Levels	141
Marking Tools And Flagging Tapes	145



#### HAND TOOLS

Striking Tools	148
Pry/Wrecking Bars	157
Punches/Nail Sets	160
Files	163
Wood Chisels And Planes	165
Hobby Tools	167
Wrenches	170
Sockets/Ratchets	176
Screwdrivers	179
Hex Keys	184
Pliers	186
Scissors And Snips	189
Handsaws/Hacksaws	191
Bolt Cutters	195
Electrical Tools	196
Plumbing Tools	202
Flooring Tools	208
Utility Knives	213
Stapling And Glueing	219



#### TOOL BOXES AND STORAGE

Pouches And Belts	222
Tool Bags	224
Tool Boxes And Organizers	226

### 233

#### **PAINT SUNDRIES**

Brushes	234
Surface Prep	236
Rollers/Trays	238
Caulking Guns	240
Paint Mixers	243
Misc. Paint Accessories	244

## 245

#### SAFETY

PPE Safety	246
Knee Pads And Protection	252
Traffic Safety	254

### TABLE OF CONTENTS -



#### **GLOVES**

Disposable Gloves	257
Cotton Liners/Dipped Work Gloves	258
Dipped Work Gloves	259
Professional Work Gloves	260, 261
Leather Work Gloves	261
Garden Gloves	262



#### WORK LIGHTS AND LIGHTING

Work Lights	264
Flashlights/Lanterns	268



#### **ELECTRICAL CORDS**

Outdoor Extension Cords	274
Indoor Extension Cords	280



#### TARPS

6 Mil Construction Grade Tarps	284
4 Mil Heavy Duty Tarps	285
3 Mil Utility Tarps	286
4 Mil PE Insulated Tarps	287
Tarp Accessories	288



#### LOAD SECUREMENT

Ropes	290
Tie Downs/Bungee Cords	294

## 297

#### **MATERIAL HANDLING**

Moving Supplies	298
Hand Trucks	299
Carts/Dollies	302
Casters	303
Tires	307
Lift/Hoist	308

# 311

#### **BUILDING SUPPLIES**

Safety Fence	312
Snow Fence	313
Poultry Netting	314
Wire Mesh	315
Cement Mixers	316



#### **GENERAL HARDWARE**

Janitorial Supplies	318
Home Essentials	324
Scaffolding/Step Ladders	328
Magnetic Tools	332
Chain Hardware	341
Security Hardware	342

### 343

AIR TOOLS AND ACCESSORIES	
Air Compressors	344
Air Hoses	345
Air Fittings/Accessories	346
Air Tools	355
Air Blow Guns	364
Air Nailers	366
Air Tool Fasteners	369
Tire Tools	370

### 375

#### AUTOMOTIVE

Booster Cables	376
Seats/Creepers	378
Jacks/Stands	379
Auto/Shop Equipment	381

# 385

#### HOLLAND IMPORTS

# WHY CHOOSE US AS A PARTNER

### **OUR LEADERSHIP**

Due to our longevity and sourcing expertise, we have become industry leaders in building international relationships earning the trust and respect of our customers and manufactures alike.

### **OUR EXPERIENCE**

Operating for almost 50 years, our industry experience, market knowledge, and hands on approach allows us to be the most reliable source in Canada.

### **OUR CAPABILITIES**

We are able to deliver a wide selection of products, competitive pricing, sales representative support, and exceptional customer service.

### **OUR VISION**

Building on our foundational values, to be an industry leader and expand our global presence through sustainable practices, investing in people, partnerships, and the community.





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